

COMPANY PROFILE



SNOWTECH
ELECTRONICS LTD
INTEGRATED HVAC, ELECTRICAL
& ENGINEERING SOLUTIONS

**ENGINEERING EXCELLENCE
IN COOLING, POWER AND
INFRASTRUCTURE**

www.snowtech.co.ke



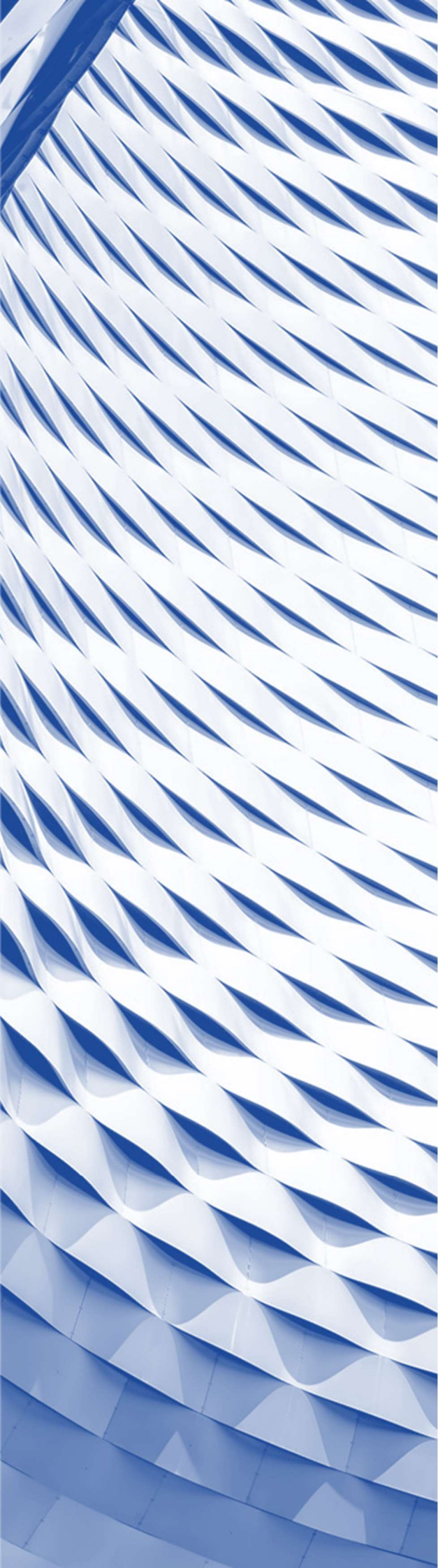


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WHO WE ARE

Snowtech Electronics Ltd is a leading Kenyan engineering solutions provider delivering HVAC, electrical, networking, and advanced electronic security systems for residential and commercial buildings. Established in 2009, we provide end-to-end services from design and supply to installation, testing, and commissioning, ensuring reliable and energy-efficient building services.

Our expertise spans modern HVAC systems including split units, VRF/VRV, packaged, and chilled water solutions, supported by comprehensive electrical design and installation services. We also deliver structured data networking and high-end electronic security systems, partnering with globally trusted brands such as Samsung and Bosch to ensure performance, safety, and scalability.

OUR GROWTH HAS BEEN DRIVEN BY:

- Strong engineering leadership
- Investment in skilled technical personnel
- Commitment to industry compliance and safety standards
- Long-term client partnerships

15

Years of Experience

1200⁺

Completed projects



MISSION

To provide dependable, energy-efficient cooling and electrical solutions that enhance comfort, safety, and operational efficiency.



VISION

To be a leading provider of HVAC and electrical solutions across Africa, recognized for quality, reliability, and technical excellence.



PROFESSIONAL HVAC SOLUTIONS FOR RELIABLE CLIMATE CONTROL

We design, install, and maintain advanced heating, ventilation, and air conditioning (HVAC) systems for diverse applications.



Our Services in HVAC include:

- Centralized air conditioning systems
- VRF & VRV systems
- Commercial & residential split systems
- Industrial cooling systems
- Cold rooms & refrigeration
- Ventilation & extraction systems
- Chilled water systems



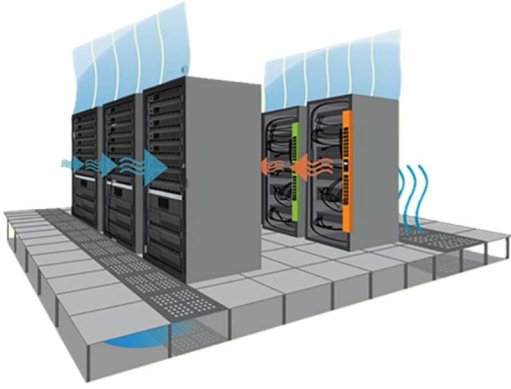
We also have our own branded air conditioning line under the name **SNOWTECH**.



Comfort Air Conditioning Solutions

We offer complete air conditioning solutions for residential, commercial, and institutional applications.

- Split air conditioning systems
- Multi-split systems
- VRF/VRV centralized air conditioning systems
- Ducted and concealed air conditioning units
- Cassette and ceiling suspended systems



Precision Cooling – Data Centres

We provide specialized precision cooling systems for critical IT environments such as:

- Data centres
- Server rooms
- Network and communication facilities

Air Handling Units (AHU) Solutions

We design and implement advanced AHU systems for environments where air quality and control are critical.

- Energy-efficient heat recovery systems
- Pressure-controlled environments
- Temperature and humidity control
- Multi-stage filtration (HEPA / ULPA)
- Custom-built configurations



Ventilation Systems

Proper ventilation is essential for healthy and efficient spaces. SNOWTECH provides complete ventilation solutions including:

- Fresh air supply and exhaust systems
- Kitchen extraction and smoke control systems
- Basement and parking ventilation systems
- Heat recovery ventilation (HRV) systems
- Industrial ventilation and fume extraction

HEPA Integrity Testing & Certification

To support critical environments, we provide HEPA filter integrity testing and certification services, ensuring systems meet the highest standards.

- HEPA filter leak testing (DOP/PAO)
- Cleanroom validation and certification
- Airflow and air change rate (ACH) testing
- Pressure differential verification
- Compliance reporting (GMP, ISO, healthcare standards)





ELECTRICAL DESIGN & IMPLEMENTATION

We design and implement safe, efficient, and scalable electrical systems tailored to commercial, industrial, and residential environments.

Our Capabilities Include:

- Electrical design & load analysis
- Power distribution systems
- Backup generators & UPS systems
- Solar & renewable energy systems
- Lighting design & installation
- Earthing & lightning protection

TURNKEY SOLUTIONS



Project Development



Engineering Design



Engineering Construction



Project Supply Chain



Operation and Maintenance



After sale services



SECURE, CONNECTED, AND EFFICIENT WORK ENVIRONMENTS

We design and implement integrated office networking and security systems that enhance communication, protect assets, and improve operational control.



What we do

- CCTV surveillance systems
- Access control systems
- Intruder alarm systems
- Electric fencing
- Structured cabling & networking
- Server rooms & data installations

Our solutions focuses on reliability, scalability, and ease of management, allowing your systems to support both current operations and future growth.



COMPLETE SOLAR ENERGY INSTALLATION AND COMMISSIONING

Snowtech Electronics Ltd provides end-to-end solar energy solutions tailored to residential, commercial, and industrial applications. Our systems are designed to deliver reliable, clean energy while reducing dependence on grid power and lowering electricity costs.

CLEAN, RELIABLE, AND SCALABLE FOR ALL SECTORS

From initial assessment and system design to installation and ongoing support, we ensure every solar solution is efficient, scalable, and built for long-term performance.



Solar Panels



Inverters



Batteries



Solar Water Heaters



Solar Lighting Solutions



Solar Water Pumps

FULLY LICENSED AND ACCREDITED



NATIONAL CONSTRUCTION AUTHORITY

WHY CHOOSE US

- Expertise and Innovation
- Quality and Reliability
- Sustainability at Heart
- Tailored Solutions



At Snowtech, we combine engineering expertise, cutting-edge technology, and sustainable practices to deliver high-performance, future-ready solutions.

TECHNICAL EXCELLENCE, RELIABILITY, AND PROJECT DELIVERY EFFICIENCY



TARGET MARKET SEGMENTS

- Commercial office buildings
- Hospitals & diagnostic centers
- Hotels & restaurants
- Shopping malls
- Factories & warehouses
- Residential high-end developments
- Government institutions



SNOWTECH OPERATES IN KENYA’S RAPIDLY GROWING CONSTRUCTION AND INFRASTRUCTURE MARKET, WHERE DEMAND FOR:

- Energy-efficient HVAC systems
- Solar power solutions
- Commercial cold storage
- Smart security systems
- Industrial cooling

COMPETITIVE ADVANTAGE



Turnkey Solutions Provider
Single contractor handling design, supply, installation, and maintenance.



Multi-Sector Experience
Industrial, commercial, medical, hospitality & residential.



Technical Expertise
In-house engineers for HVAC and electrical systems.



Import & Supply Chain
Direct sourcing of major international brands.



Own Brand
Higher margins and brand control.



New Showroom
Kileleshwa, LANA Plaza, Nairobi.





SAFETY AND COMPLIANCE

Snowtech is committed to protecting our workforce, clients, and communities. We maintain a detailed Safety Implementation Plan, enforced through regular audits, training, and certified PPE protocols.

Certifications & Compliance

- NCA Approved
- EPRA Approved
- Insurance cover
- Valid fire extinguishers and first aid kits
- Site hoarding, barricading, and safety signages



Team & Technical Capacity

Our multidisciplinary engineering team provides end-to-end solutions — from design and system specification to installation, commissioning, and long-term maintenance.

We use:

- Modern project management systems
- Real-time performance tracking
- Highly rated safety and quality assurance tools

BRANDS & TECHNOLOGY PARTNERS

We collaborate with globally recognized manufacturers and technology providers to ensure quality, reliability, and innovation across all installations.



OUR CLIENTS



WORK WITH A TEAM YOU CAN RELY ON

Our team comprises qualified electrical and mechanical engineers with extensive hands-on experience in system design, installation, and maintenance.



Name: Parwizali Kassam
Position: Chairman



Name: Hamza Parwez
Position: Director



Name: Imran Sokwala
Role: COO



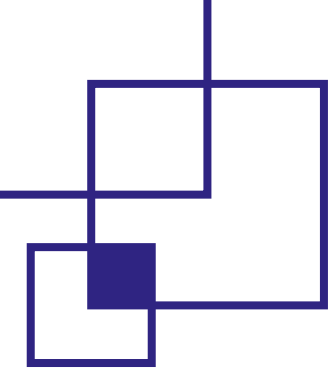
Name: Summaya Hanif
Position: HR Manager



Name: Fashtein Mutunga
Position: Accounts Manager



Name: Yasmin Mwinyi
Position: Office Admin



**RELIABLE HVAC & ENGINEERING
SOLUTIONS BUILT FOR PERFORMANCE**



SISTER COMPANIES



LANA Plaza, Oloitoktok Road,
Kileleshwa, Nairobi - Kenya

   @snowtech_electronics

Tel: 0722 384 322

Email: info@snowtech.co.ke

Web: www.snowtech.co.ke